

TERMS OF AGREEMENT

for Xero Partners

Xero and the Partner each acknowledge and agree that they will endeavour to take reasonable action to achieve the purposes of this agreement.

THE PARTNER AGREES TO THE FOLLOWING STEPS:

- Complete the tick box on the Partner Agreement page of the Xero website
- Sign up at least three clients to Xero
- Assign a Xero champion who will complete Xero certification
- Host a Xero dedicated landing page on your company website which includes an active hyperlink to www.xero.com and complies with the Xero Brand Guidelines

Partner status cannot be confirmed until the four steps above are complete. Xero reserves the right to accept or decline any organisation or individual becoming a Xero Partner. Xero also reserves the right to terminate its relationship with any existing Partner.

To qualify for pricing and other benefits associated with becoming a Xero Partner, all subscriptions and billing plans must be registered in the Partner's names, not in the names of individual users. The Partner must nominate and advise Xero who, within the practice, will be responsible for all matters relating to the account.

XERO AGREES TO PROVIDE:

- Access to Xero Partner Edition – a subscription to manage clients centrally
- One subscription to Xero for internal use at no cost
- Access to Partner-only information and support from the Xero Partner Enablement Team
- A listing of the Partner's practice on www.xero.com/advisors (when the dedicated Xero landing page is active)

TO MAINTAIN PARTNERSHIP STATUS, THE PARTNER AGREES TO:

- Actively promote Xero to clients
- Ensure that at least one staff member is Xero certified
- Maintain no fewer than three clients actively using Xero
- Promote Xero on the practice website maintaining an active hyperlink to www.xero.com and adhering to Xero Brand Guidelines
- Offer clients value added services that feature and include Xero

DURATION OF THE AGREEMENT

Once the Partner Application Form has been completed, this agreement will remain until superseded or terminated by either party.

DISPUTES AND TERMINATION OF THE AGREEMENT

Either party may terminate this agreement for any reason, giving notice of one month.